## National Industrialization Company (Tasnee)

## 1Q2023 First Look

May 07, 2023

Market Data	
52-week high/low	SAR 20.86/10.84
Market Cap	SAR 8,856 mln
Shares Outstanding	669 mln
Free-float	82.93%
12-month ADTV	3,304,724
Bloomberg Code	NIC AB



Net Profit Jumps 90% Q/Q

TACHEE	102027	102022	VIV	402022		
Expected Total Return	13.3%			12-mth targe	et	SAR 15.00
Expected Dividend Yield	-			Last Price		SAR 13.24
Upside to Target Price	13.3%			Rating		Neutral

TASNEE	1Q2023	1Q2022	Y/Y	4Q2022	Q/Q	RC Estimate
Sales	889	979	(9%)	939	(5%)	950
Gross Profit	115	288	(60%)	187	(38%)	192
Gross Margins	13%	29%		20%		20%
Operating Profit	162	543	(70%)	35	355%	177
Net Profit	82	309	(73%)	43	90%	35

(All figures are in SAR mln)

- Tasnee reported lower revenues of SAR 889 million (down -9% Y/Y and -5% Q/Q) despite higher sales volumes, which were offset by lower average selling prices of most products.
- Gross profit for the quarter went down by -60% Y/Y and -38% Q/Q. Gross margins contracted by -698 bps Q/Q and by -16.5% Y/Y to 13% this quarter. With improvements in PP and PE prices as well as lower feedstock costs (which settled at USD 555/per ton), margins will likely expand in 2Q. Net margins did expand Q/Q to 9% in 1Q compared to 5% in the preceding quarter.
- Operating profit went up by +355% Q/Q to SAR 162 mln likely helped by higher share of income from associates and lower impairment of assets despite higher G&A.
- Net profit came in at SAR 82 mln for the quarter (down -73% Y/Y but up +90% Q/Q). Bottomline beat both our estimates and market consensus. The incline Q/Q in net profit was attributed mainly to increase in share of profit from investments in associates and joint ventures due to higher sales volumes and average selling prices, despite higher finance costs. We raise our target price from SAR 13.00 to SAR 15.00 on higher earnings estimates going forward but we are still Neutral on the stock.

الرياض المالية Riyad Capital

Ghadah A. Bin Ekresh ghadah.bin.aekresh@riyadcapital.com +966-11-203-6812

## Stock Rating

Buy	Neutral	Sell	Not Rated
Expected Total Return Greater than +15%	Expected Total Return between -15% and +15%	Expected Total Return less than -15%	Under Review/ Restricted

The expected percentage returns are indicative, stock recommendations also incorporate relevant qualitative factors For any feedback on our reports, please contact research@riyadcapital.com

Riyad Capital is a Saudi Closed Joint Stock Company with Paid up capital of SR 500 million, licensed by the Saudi Arabian Capital Market Authority NO.07070-37. Commercial Registration No: 1010239234. Head Office: Granada Business Park 2414 Al-Shohda Dist. – Unit No 69, Riyadh 13241 - 7279 Saudi Arabia. Ph: 920012299. The information in this report was compiled in good faith from various public sources believed to be reliable. Whilst all reasonable care has been taken to ensure that the facts stated in this report are accurate and that the forecasts, opinions and expectations contained herein are fair and reasonable. Rivad Capital makes no representations or warranties whatsoever as to the accuracy of the data and information provided and, in particular, Riyad Capital does not represent that the information in this report is complete or free from any error. This report is not, and is not to be construed as, an offer to sell or solicitation of an offer to buy any financial securities. Accordingly, no reliance should be placed on the accuracy, fairness or completeness of the information contained in this report. Rivad Capital accepts no liability whatsoever for any loss arising from any use of this report or its contents, and neither Riyad Capital nor any of its respective directors, officers or employees, shall be in any way responsible for the contents hereof. Riyad Capital or its employees or any of its affiliates or clients may have a financial interest in securities or other assets referred to in this report. Opinions, forecasts or projections contained in this report represent Riyad Capital's current opinions or judgment as at the date of this report only and are therefore subject to change without notice. There can be no assurance that future results or events will be consistent with any such opinions, forecasts or projections which represent only one possible outcome. Further, such opinions, forecasts or projections are subject to certain risks, uncertainties and assumptions that have not been verified and future actual results or events could differ materially. The value of, or income from, any investments referred to in this report may fluctuate and/or be affected by changes. Past performance is not necessarily an indicative of future performance. Accordingly, investors may receive back less than originally invested amount. This report provides information of a general nature and does not address the circumstances, objectives, and risk tolerance of any particular investor. Therefore, it is not intended to provide personal investment advice and does not take into account the reader's financial situation or any specific investment objectives or particular needs which the reader may have. Before making an investment decision the reader should seek advice from an independent financial, legal, tax and/or other required advisers due to the investment in such kind of securities may not be suitable for all recipients. This research report might not be reproduced, nor distributed in whole or in part, and all information, opinions, forecasts and projections contained in it are protected by the copyright rules and regulations.

